



WOOD
&
C O M P A N Y

INVESTMENT BANKING

CAPITAL MARKETS

ASSET MANAGEMENT

WOOD SPAC ONE

Investor presentation



30
YEARS
well invested

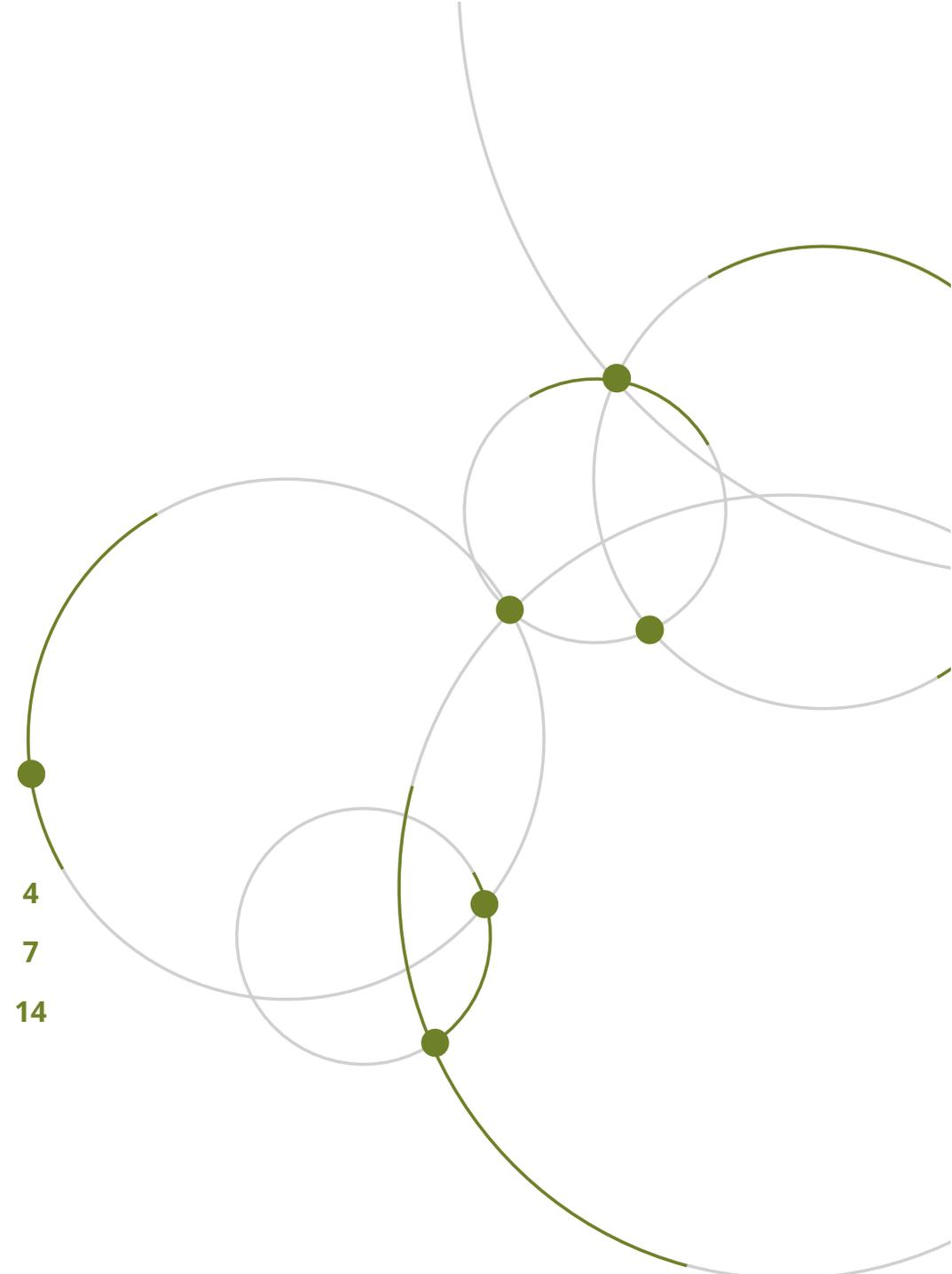
15th February 2022



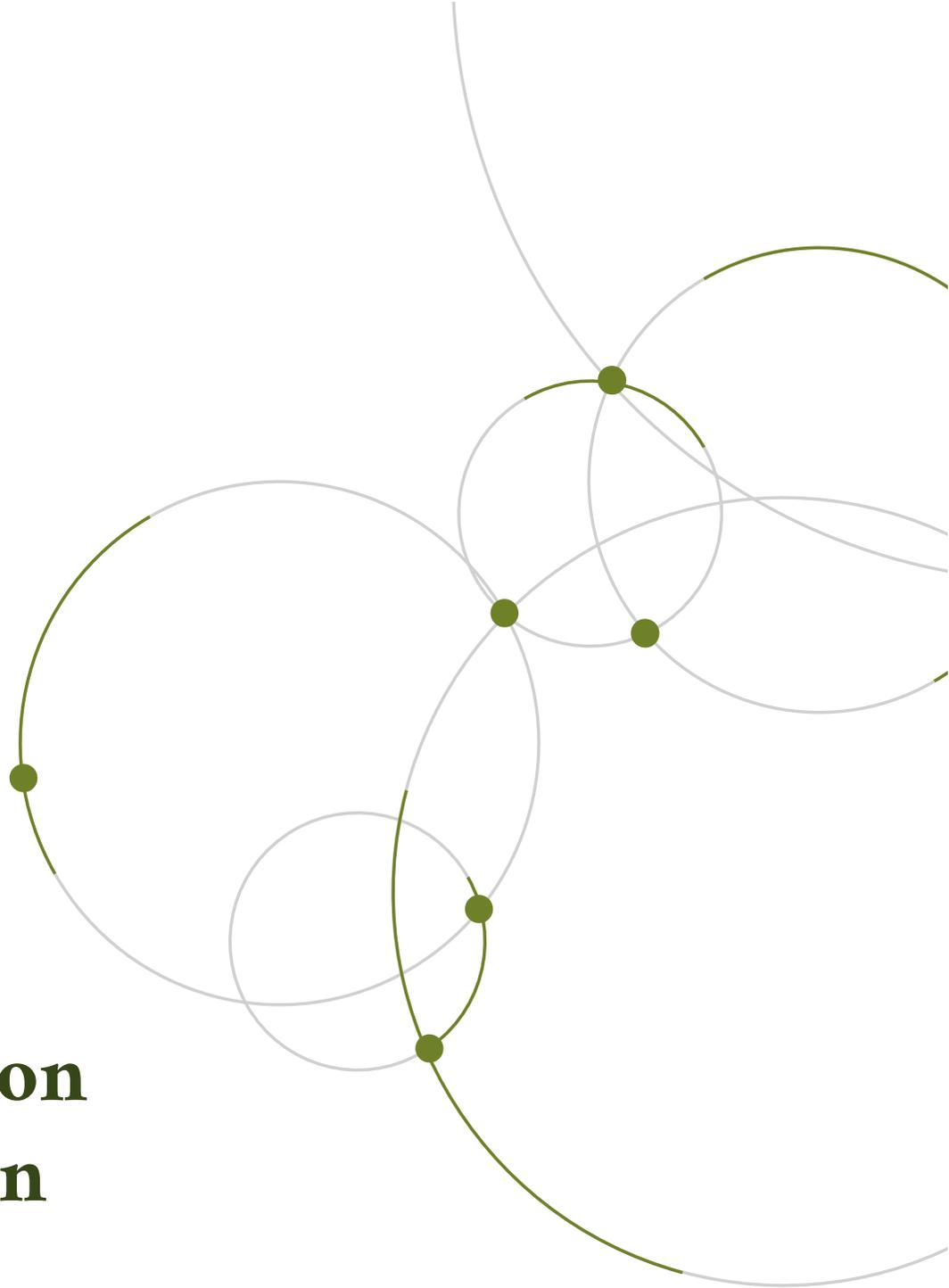
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I. Special Purpose Acquisition Companies: An Introduction





A Special Purpose Acquisition Company (SPAC) is an investment instrument that accelerates the way a privately-owned company becomes **listed on a stock exchange** and raises **capital to fund its development plans**:

- 1 Initially, it is an “empty” publicly-listed company (a SPAC is often referred to as a Blank Check Company) that does not operate any business activity at the time of a listing.
- 2 **The funds raised from the bookbuilding** of SPAC shares are intended for **the acquisition of a privately-owned target company**, which will be selected by the sponsors of a SPAC on the basis of predetermined criteria and will have significant growth potential. A SPAC has a pre-agreed time horizon, usually 24 months, to find a target company.
- 3 After identifying a target company and reaching an agreement about transaction parameters with the owners of a target company, the **shareholders of a SPAC vote on the approval of a proposed acquisition**. Investors have a **redemption right**, which they can execute if they do not like a proposed acquisition. Also, **investors get their money back** if an acquisition does not take place within 24 months from a SPAC IPO.
- 4 As a result of the approved acquisition, a target will be **listed immediately** and will be able to **fund its development and growth plans with the capital raised by the SPAC**.

INVESTORS

Pros:

1. Investors will own a **significant minority interest** in a target with an **attractive profile** once an acquisition is completed.
2. Opportunity to **participate in an investment similar to PE funds** in one of the modern sectors, such as technology or e-commerce, from a relatively **small investment ticket size**.
3. **Liquidity of an investment is supported by the listing of SPAC shares** on the Prague Stock Exchange.
4. **Bear limited upfront risk**
 1. **99% of funds in an escrow** account.
 2. Investors have a **redemption right** that they can execute if they do not like a proposed acquisition.
5. Investors can **actively participate in the SPAC decision-making process**, such as voting on a proposed acquisition of a target company.
6. Dynamic SPAC structure **boosts returns for investors**.
7. Incentives of **sponsors aligned with those of the investors** (e.g., via price thresholds for the conversion of warrants and sponsor shares).

Cons:

1. **Opportunity costs** if no acquisition takes place.
2. Max. 1% of **investment funds used to cover costs**.

TARGET COMPANY

Pros:

1. **Access to capital** – for SMEs with growth potential, a SPAC brings equity financing, no debt, **while owners maintain control of a merged company**.
2. **Certainty of transaction closing** – as the capital from investors is raised in advance, the transaction is not exposed to current market sentiment, unlike in the case of a traditional IPO.
3. **Time & Cost Savings** – SPAC transactions are typically cheaper and faster than traditional IPOs.
4. **Positive PR effect associated with a stock exchange listing** generally increases **local brand awareness** and helps **talent acquisition**.
5. **Confidentiality** – transaction negotiations between the SPAC and potential targets take place on a confidential basis. If no agreement is reached, **the company is not subject to any adverse publicity or reputational damage**.
6. **Post-acquisition support of knowledgeable management** – after an acquisition, sponsors usually retain at least one key person in the supervisory board of the company to mitigate the risk of the company failing to meet investors' objectives.

Cons:

1. **Pre-agreed future dilution effect**, depending on target share price performance on the stock exchange.

SPONSORS

Pros:

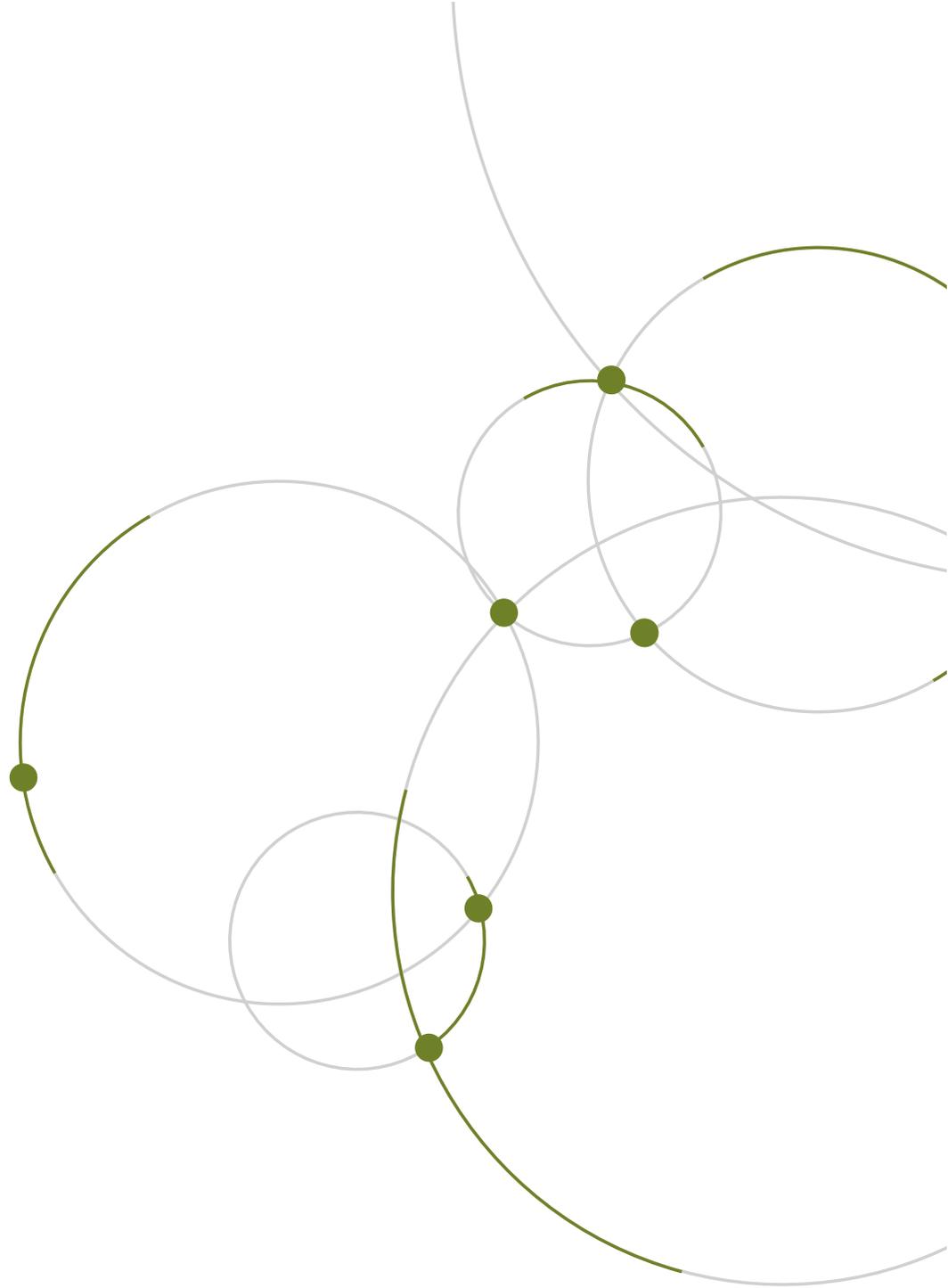
1. Sponsors are responsible for the **execution of the whole SPAC project**; and, for this, they are rewarded in the form of **sponsor shares**. Then, sponsor shares are converted into ordinary shares according to the criteria in the prospectus.

In terms of the execution of a SPAC project, the role of sponsors comprises the listing of the SPAC, including bookbuilding, definition of an investment strategy, **identification of a target company**, negotiations of the transaction documentation and a settlement of the transaction.
2. **If sponsors successfully execute** a SPAC transaction, they will benefit from a positive PR effect on the market, especially, in the case of the execution of another SPAC.

Cons:

1. Sponsors commit to **cover a significant amount of running costs** for the formation and execution of a SPAC project, **regardless of its successful execution**.
2. **Opportunity costs** if no acquisition takes place.

II. WOOD SPAC ONE



THE FIRST SPAC IN CENTRAL AND EASTERN EUROPE

WOOD SPAC One, the first SPAC in the CEE region, is being prepared by WOOD & Company, the leading Central Eastern European investment bank. WOOD & Company intends to introduce this successful instrument to the CEE markets and **acquire a significant minority stake** in the target **in the CEE region with an attractive profile that is seeking growth capital**.

WOOD SPAC One aims to invest in a company preferably operating **in the fields of technology, e-commerce or engineering**. Although the SPAC has a broader focus, the companies that are excluded are those that operate in non-ESG sectors, such as adult entertainment, alcohol, gambling, tobacco, small arms and weapons, or coal energy.

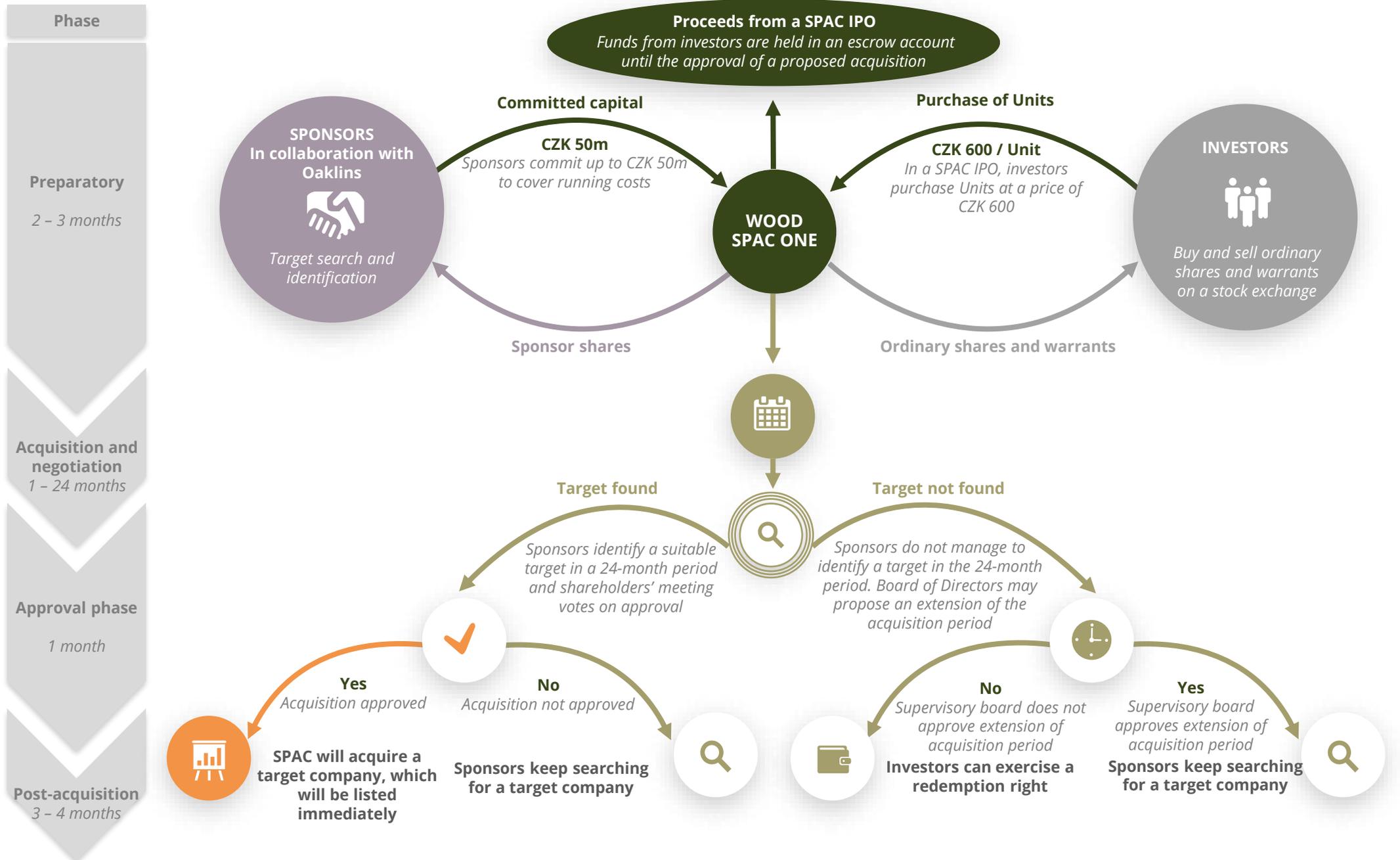
The SPAC **sponsors are partners** and owners **of WOOD & Co. in collaboration with Oaklins partners**, who have already successfully executed four SPACs in Italy (*Industrial Stars of Italy 1 – 3*) and the Netherlands (*Dutch Star Companies 1*).

The SPAC execution team, which is **the pillar of a successful project**, will be composed of **investment professionals from WOOD & Co.**, who will take the lead for the structuring, fundraising and execution of the SPAC, including its creation and investment strategy, identifying a suitable target company, negotiating the transaction and the successful settlement of the transaction. Additionally, **sponsors will bear** a significant amount of the SPAC's running costs.

Additionally, WOOD SPAC One could also be **beneficial for the Prague Stock Exchange** and become a stimulus to boost trading activity and its attractiveness for investors. **The listing of the SPAC on the Prague Stock Exchange** is intended to be **executed in 1H22**.

KEY INFORMATION FOR INVESTORS

Capital committed by sponsors	Recommended investment horizon	Investment product	Minimal investment	Liquidity	Redemption right
CZK 50m	Mid term (3 – 5 years)	Equity instrument	CZK 250 200	Shares traded on the regulated market	Option to ask for an investment buyback
<i>Sponsors commit up to CZK 50m to cover the running costs for the formation and execution of the SPAC. To cover the running costs of the SPAC, funds from investors will be also used in the amount of up to 1%⁽¹⁾</i>	<i>Recommended investment horizon is around 3-5 years, particularly because of the specifics of SPAC investment, such as the 24-month period for the identification of a target</i>	<i>A SPAC represents an equity investment that is characterised by a potential high return and also higher risk</i>	<i>Investment is recommended for investors who seek higher diversification for their portfolio. Minimal investment ticket is CZK 250 200</i>	<i>Since a SPAC IPO, ordinary shares and warrants will be traded every trading day on the Prague Stock Exchange</i>	<i>Investors have a redemption right, which they can exercise if they do not like a proposed acquisition; then, if conditions are met, they will receive at least 99% of their invested funds</i>





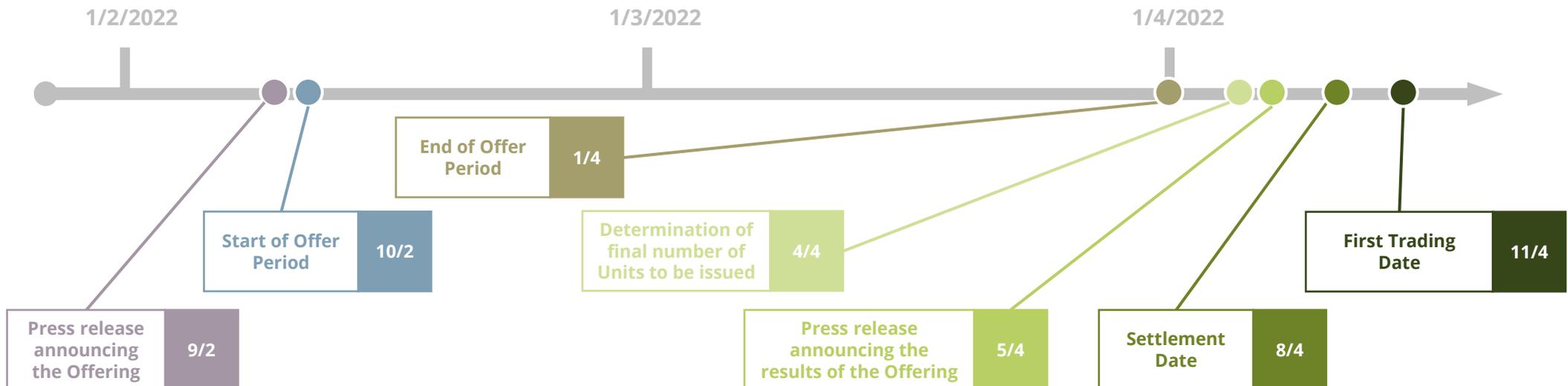
Offering period for SPAC IPO on Prague Stock Exchange

10/2/2022 – 1/4/2022

SECURITIES IDENTIFICATION AT IPO

Security:	ISIN:	Unit composition: ⁽¹⁾
Ordinary Shares	CZ0009011474	6x
Warrant 110 CZK	CZ0170000074	1x allotted at SPAC IPO + 1x allotted after acquisition
Warrant 120 CZK	CZ0170000082	1x allotted at SPAC IPO + 1x allotted after acquisition
Warrant 130 CZK	CZ0170000090	1x allotted at SPAC IPO + 1x allotted after acquisition

INDICATIVE TIMETABLE



Note: (1) For the explanation of the basic mechanism of the investment product, please see the illustrative example on the next page.

ILLUSTRATIVE SPAC DEAL TERMS AND POTENTIAL ILLUSTRATIVE INVESTOR RETURN

ILLUSTRATIVE DEAL TERMS

SPAC Size⁽¹⁾	CZK 750m
Total number of issued Units out of:	1.25m pcs (CZK 600 per pcs)
- Number of ordinary shares	7.5m pcs (CZK 100 per pcs)
- Number of warrants	7.5m pcs (1 pcs per ordinary share)
Number of sponsor shares ⁽³⁾	0.2m
Value of a target company (pre-money equity value)	CZK 2,500m
Value of a target company (post-money equity value)	CZK 3,250m
SPAC share (pre-conversion of sponsor shares, post-money)	~ 23%

POTENTIAL ILLUSTRATIVE INVESTOR RETURN

Investment in the Offering	CZK 1m
Number of acquired Units out of:	1,667 pcs
- Number of ordinary shares	10,000 pcs
- Number of warrants	10,000 pcs

Share price	CZK 100	CZK 110	CZK 120	CZK 130	CZK 140
Number of ordinary shares excl. warrant conversion	10,000 pcs				
Return excl. warrants	0.0 %	10.0 %	20.0 %	30.0 %	40.0 %
Number of ordinary shares after warrant conversion	10,000 pcs	10,400 pcs	11,200 pcs	12,400 pcs	12,400 pcs
Value of investment	CZK 1,000,000	CZK 1,144,000	CZK 1,344,000	CZK 1,612,000	CZK 1,736,000
Total investor return⁽⁴⁾	-	14.2 %	33.8 %	60.0 %	72.4 %

- SPAC shares are initially offered in **the form of Units** at a **price per Unit of CZK 600**
- Each Unit consists of **six ordinary shares and six warrants** that will be detached and traded separately on a stock exchange
- For **warrants' allotment**, it is necessary that the required number of ordinary shares are held in a specific period:
 - Initial set of warrants (first three pieces)** shall be allotted with, and for, each corresponding six ordinary shares that shall be issued on **the SPAC IPO**
 - The second set of warrants (remaining three pieces)** shall be allotted for each six ordinary shares that are held by an investor **on a certain record date after the acquisition**
- Condition precedent to the warrant conversion is the acquisition, after which the second set of warrants shall be allotted (on the record date). Subsequently, investors are eligible to **convert the warrants** into ordinary shares when **a share price reaches the respective minimum share price threshold** that is set out below⁽²⁾:
 - Two warrants** are convertible after reaching **CZK 110** per share with the conversion ratio at 0.12 share per 1 warrant
 - Two warrants** are convertible after reaching **CZK 120** per share with the conversion ratio at 0.24 share per 1 warrant
 - Two warrants** are convertible after reaching **CZK 130** per share with the conversion ratio at 0.36 share per 1 warrant
- Essentially, if all the conditions set out are achieved and all the warrants are converted, an investor receives an additional 24% of ordinary shares compared to the initially purchased amount (in shown illustrative case: 12,400 vs. 10,000 pcs of ordinary shares)
- In an illustrative performance scenario of a share increase of 30%, the total investor return reaches up to 60% (refers to the table on the left side)

Warrant	Share price threshold	Warrant conversion ratio
Warrant #1 (allotted at SPAC IPO)	CZK 110	0.12
Warrant #2 (allotted at SPAC IPO)	CZK 120	0.24
Warrant #3 (allotted at SPAC IPO)	CZK 130	0.36
Warrant #4 (allotted after the acquisition)	CZK 110	0.12
Warrant #5 (allotted after the acquisition)	CZK 120	0.24
Warrant #6 (allotted after the acquisition)	CZK 130	0.36

Notes: (1) Illustrative amount of SPAC IPO proceeds from investors. (2) Upon conversion of warrants, the warrants holder will be charged the nominal value of the ordinary share (CZK 5 per share) that will be transferred to it in return for his or her conversion of warrants. (3) The conversion of sponsor shares into ordinary shares serves as an indirect reward to the sponsors for the SPAC's success. The terms and conditions of sponsor shares conversion are set out in a prospectus. (4) Total return for an investor depends on tax liability. Total return for an investor shows an absolute (non-annualised) return for an investor who invested into a SPAC IPO and held the shares.

COMPARISON OF WOOD SPAC ONE AND US SPACs

Investor-friendly structure, aligned interest among all stakeholders and the right momentum makes WOOD SPAC One a unique investment opportunity.



CHARACTERISTICS WOOD SPAC ONE



TYPICAL CHARACTERISTICS US SPACs

Shareholder base

- Sponsors aim to compose a high quality investor base comprising local funds with a medium to long-term investment horizon and high-net-worth individuals who regularly co-invest with WOOD & Co. and are often known to sponsors in person

- Majority stakes held by hedge funds whose investment horizon is typically short-term, voting behaviour unpredictable and investment strategy does not have to be necessarily aligned with a successful business combination

Sponsors' compensation

- Sponsors' and investors' interests are aligned, as sponsors receive part of their remuneration only in the event of a successful business combination (conversion of 1/3 of the sponsor shares corresponding to a maximum of 3% ownership of the SPAC)
- The remaining part of the Sponsors' remuneration is structured so that its total amount depends on the target's positive post-transaction share price development (conversion of the remaining 2/3 of the Sponsor shares corresponding to a maximum total ownership of 8.1% of SPAC)
- Sponsors receive no management fee

- Sponsors receive compensation in an equivalent of approximately 20% dilution immediately upon the business combination, regardless of the target's post-transaction share price development
- Identically, sponsors receive no management fee

Sponsors' commitment

- Sponsors commit CZK 50m to cover running costs and expenditures related to the business combination

- Sponsors buy Sponsor warrants for a certain amount (on top of their approximately 20% stake of the Offering). This funding will be used to cover third-party costs

Warrants structure

- Investors receive 6 free warrants per 6 shares, of which 3 warrants are allotted @IPO and the remaining 3 @Business Combination
- Upfront clear conversion ratios and conversion prices (CZK 110, CZK 120, CZK 130) for each warrant
- Warrants conversion cost is only CZK 5 per ordinary share upon the conversion

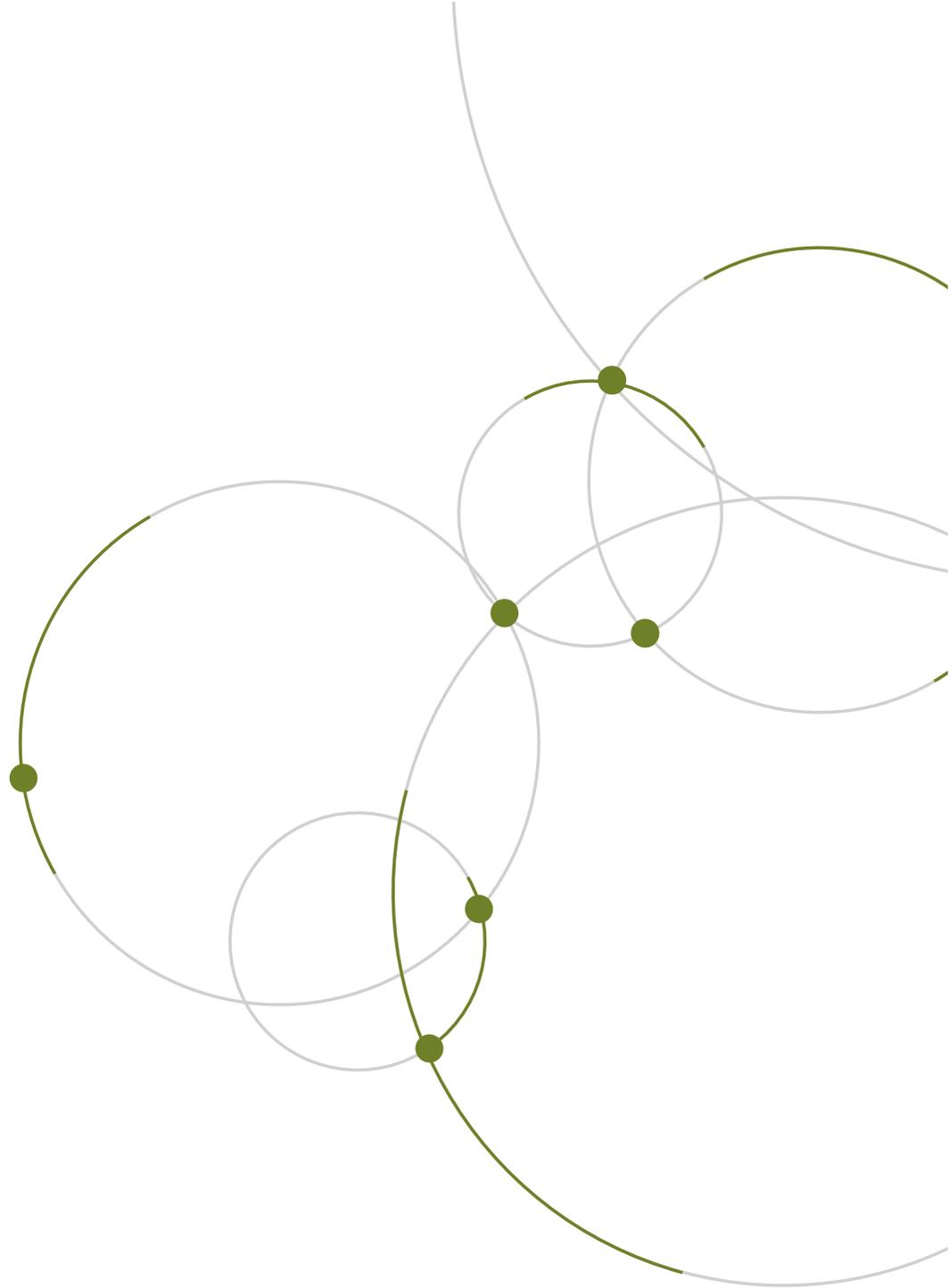
- Investors receive a fraction of a free warrant per 1 ordinary share @IPO
- Each whole warrant comprises a call option with a strike price above CZK 115
- Warrants conversion cost of CZK 115 per ordinary share

Timing

- As the first type of this transaction in the CEE region, WOOD SPAC One should be able to capitalise on the vast number of local quality targets, as well as on the current momentum of the SPAC concept

- In 2021 alone, more than 610 SPAC IPOs were made in the United States of America⁽¹⁾, which are currently simultaneously seeking suitable acquisition targets⁽²⁾ and creates a stiff competitive environment

III. Project team



SPONSORS



Vladimír Jaroš

*Partner & CEO
WOOD & Co.*

Vladimir has been a member of the Board since 1994. He has directly managed numerous landmark transactions in the region, including large privatisations in the telecommunications, utilities, banking and engineering sectors in the Czech Republic, Slovakia and Poland



Jan Sýkora

Partner WOOD & Co.

Jan joined WOOD & Co. in 1994, helping Richard Wood build the company. From 1995, he managed the Czech operations and became Chairman of the Board after the buyout by the current partners in 2001. He manages senior relationships across all three operational divisions



Lubomír Šoltýs

Partner WOOD & Co.

Lubomír has been working at WOOD & Co. since 1996. He became a partner in 2001. Currently, his role is for WOOD & Co.'s Slovak branch and local corporate finance department in Bratislava. Recently, under his lead, a shopping mall in Bratislava called Aupark was acquired, which represents the largest real estate transaction in the history of Slovakia

ADVISORY TEAM

**Oaklins
Netherlands**



Gerbrand ter Brugge

*Partner
Oaklins Netherlands*



David van Ass

*Associate Director
Oaklins Netherlands*

**Oaklins
Italy**



Attilio Arietti

*Principal
Oaklins Italy*



Enrico Arietti

*Director
Oaklins Italy*

EXECUTION TEAM

**WOOD & Co.
Investment
Banking
team**

*Transactional
advisory*



David Tajzich

Managing Director

David leads investment banking team in Prague. His specialisation is M&A and Equity and Debt Capital Markets transactions, including IPOs, SPOs, listings, share buybacks and takeover bids



Oliver Polyák

Manager

Oliver has a track record in multiple sectors, e.g., real estate, technology, energy and engineering. He has been involved in deal origination, financial modelling, valuations, due diligence coordination, and buy-side/sell-side advisory



Štěpán Koníř

Analyst

Štěpán gained experience as an investment analyst on several M&A buy-side mandates (especially in the technology, healthcare and e-commerce sectors); and from deal structuring and the issuance of bonds across various sectors

KLB Legal

*Legal
advisory*



David Kuboň

Partner KLB Legal

David is a specialist in capital market transactions. For than 20 years, he has been actively engaged in numerous unique transactions, such as equity and bond issues, or project financing through fund structures



David Hanel

Lawyer KLB Legal

David focuses particularly on law for a financial market. David's experience includes consulting, where he also specialised in the financial markets. He also has hands-on experience from an investment bank, in the Equities department

WOOD SPAC One is being prepared in collaboration with two partner offices from Oaklins, which have already, very successfully, finished four SPAC transactions in Italy (*Industrial Stars of Italy 1, 2, 3*) and the Netherlands (*Dutch Star Companies One*), which are trading on stock exchanges in Milan and Amsterdam currently.

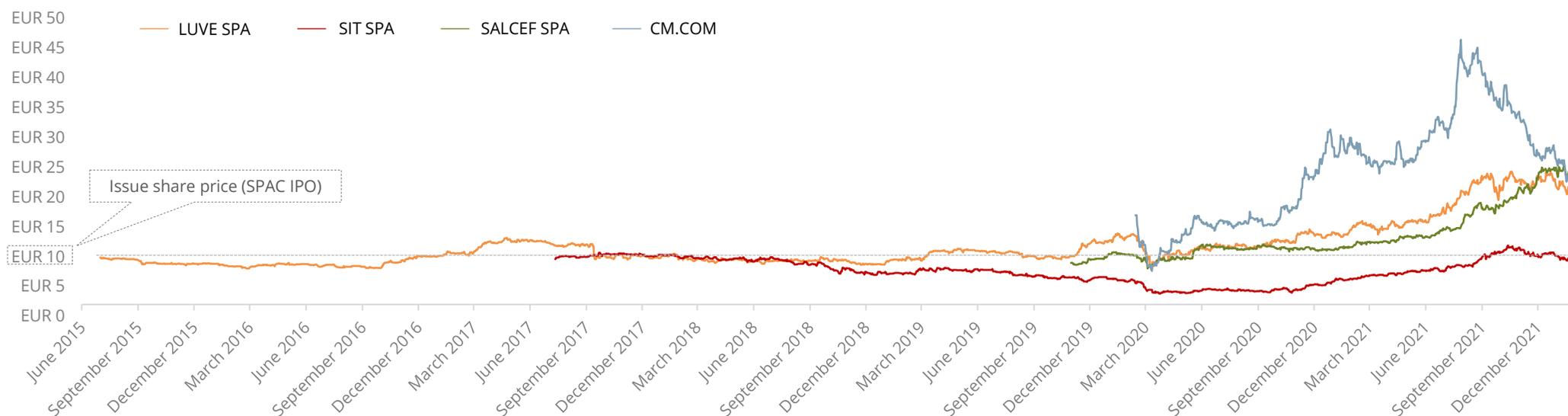
SPAC	Industrial Stars of Italy 1	Industrial Stars of Italy 2	Industrial Stars of Italy 3	Dutch Star Companies One
<i>SPAC size</i>	EUR 50m	EUR 51m	EUR 150m	EUR 55m
<i>SPAC IPO</i>	22 July 2013	27 May 2016	19 October 2016	22 February 2018
<i>Target company</i>	 Heat exchangers for refrigeration and air conditioning	 Manufacturer of components for the monitoring and control of gas	 Construction and renewal of railway infrastructures	 Communication and payment cloud-based platform
<i>Acquisition</i>	9 July 2015	20 July 2017	8 November 2019	21 February 2020
<i>Market capitalisation (EURm)</i>	471	243	1 490	705
<i>Revenues (EURm)</i>	400	321	338	240
<i>EBITDA (EURm)</i>	42	43	79	-1,5
<i>Post-acquisition strategy</i>	4 acquisitions	1 acquisition	2 acquisitions	2 acquisitions

CURRENTLY PREPARED SPACs IN A PHASE OF TARGET SEARCH

SPAC	Dutch Star Companies Two	Industrial Stars of Italy 4
<i>SPAC size</i>	EUR 110m	EUR 138m
<i>SPAC IPO</i>	19 November 2020	8 July 2021
<i>Stock exchange</i>	Euronext Amsterdam	Borsa Italiana
<i>SPAC focus</i>	Seeking a target company achieving EBITDA between EUR 10-75m, stable cash flow and an experienced management team	Seeking a mid-sized Italian company with the leading position in the market and growth plans for expansion

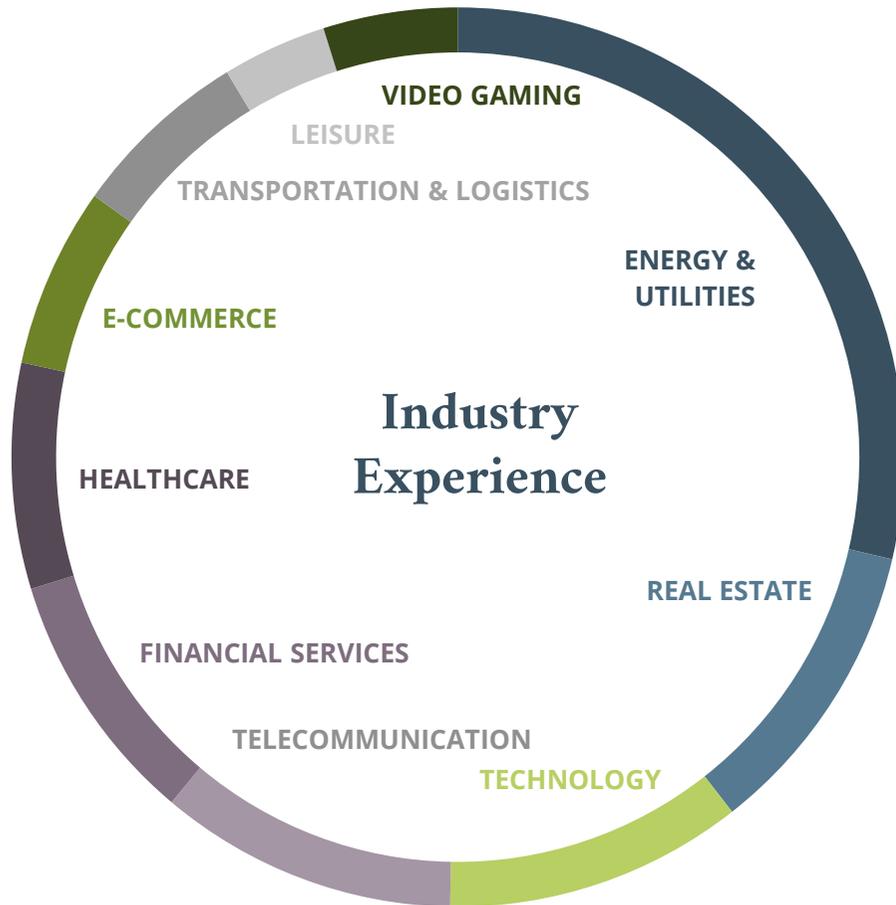
Target company				
The first trading day, stock exchange	9 July 2015 Borsa Italiana	20 July 2017 Borsa Italiana	8 November 2019 Borsa Italiana	21 February 2020 Euronext Amsterdam
Share price (EUR):				
- At SPAC IPO	10	10	10	10
- Max share price	24.30 (25/10/2021)	11.95 (21/10/2021)	25.30 (20/1/2022)	46.45 (5/8/2021)
Performance as of 9/2/2022 (EUR)				
- Share price	21.20	9.70	23.80	24.45
Total investor return⁽¹⁾	139.7%	19.4%	371.3%	214.4%
- Warrants	all warrants converted	warrants trading (at the amount of 1 warrant for EUR 1.30)	all warrants converted	all warrants converted
- Total paid dividends	1.43	0.95	0.82	n.a.

Share price performance⁽²⁾, June 2015 – February 2022



WOOD & CO. ADVISED ON A FEW HUNDREDS M&A AND ECM TRANSACTIONS

WOOD & Co. is **the most active stockbroker on the Prague Stock Exchange** and **the leading investment bank in Emerging Europe** focused on providing **corporate finance services, securities brokerage, and asset management**. Due to its extensive experience and local knowledge, the firm is uniquely positioned to bring the SPAC, an innovative and attractive investment instrument, to the Czech capital market and offer local investors another interesting investment opportunity.



WOOD & CO. INVESTMENT BANKING OVERVIEW

Mergers & Acquisitions

- WOOD & Co. **has unique experience with complex M&A deals** in the Czech Republic, and advises local and international strategic and financial investors
- WOOD & Co. is highly valued for its **professional services, and excellent local and international contacts**
- The company regularly advises on complex M&A transactions, including transaction financing and negotiations with regulators and state authorities
- We have been involved in several Czech privatisations, including the telecommunications and energy & utilities industries
- We support our clients through the **whole transaction process, including deal origination, pre-transaction advisory, valuation, transaction structuring, the coordination of due diligence advisors, price negotiations, transaction documentation preparation and transaction settlement**
- WOOD & Co. has successfully advised large international investors and corporations in several large transactions. We have also successfully advised many local private individuals on the divestment of their businesses

Equity Capital Markets & IPOs

- WOOD & Co. is the best-positioned investment bank to act as a **lead manager for IPOs** in the Czech capital market
- WOOD & Co. **gained its IPO experience in the late-1990s**, when it managed and co-managed a large number of public offerings in Poland and Hungary
- In 2004, it successfully **executed the first-ever IPO on the PSE** and, thus, opened a new, attractive area of investment banking in the Czech capital market
- In addition to successful primary placements, WOOD & Co. **supports its transactions with very active secondary equity trading, consistent research coverage and active communication** with key local and international institutional investors

Debt Financing

- WOOD & Co. advises on **acquisition financing and project financing, as well as capital raising and private bond issuance**
- WOOD & Co. has long-term outstanding contacts with the majority of the local banks, at both the top executive and operational levels
- Recently, WOOD & Co. has **structured, issued and sold** (via a combination of private placement and hard underwriting) several **bonds**

WOOD COMPANY 2021
JOINT BOOKRUNNER AND STABILIZATION MANAGER



Initial Public Offering
Warsaw Stock Exchange

EUR 80m

Initial public offering on Warsaw Stock Exchange of 27.1% of the share capital (all-secondary offering) in **Shoper**, a B2B software company, the unquestionable leader in delivering software as a service (SaaS) solutions for online stores in Poland

- Acted as a **joint bookrunner and stabilisation manager** in the offering, taking the lead in particular on pre-deal international investor engagement,
- WOOD & Co. secured orders from 53 institutional investors from 10 geographies, representing over 80% of total demand and over 7x the deal size

WOOD COMPANY 2021
SOLE GLOBAL COORDINATOR AND SOLE BOOKRUNNER



ten square games

Accelerated Bookbuild
Warsaw Stock Exchange

PLN 355m / EUR 79m

Accelerated bookbuild on Warsaw Stock Exchange of a 9.8% of the stake in **Ten Square Games**, one of the biggest mobile games development companies in Poland, with years of experience providing entertainment for millions of players worldwide

- Acted as the **sole global coordinator and sole bookrunner** in the offering, first proper international ABB of the year in CEE for the third time running
- WOOD & Co. secured orders from 37 institutional investors from 11 geographies

WOOD COMPANY 2020
FINANCIAL ADVISER TO THE SELLER



ProfisMS
mobile messaging

Sale of ProfisMS, the leading Czech provider of SMS marketing services, by NetBrokers Holding (member of Bauer Media Group) to R22



CZK 239m

Sale of 100% equity interest in **ProfisMS**, the leading Czech provider of SMS marketing services, by NetBrokers Holding, a member of Bauer Media Group, to R22

- Acted as a **financial adviser to the seller**
- WOOD & Co. advised NetBrokers Holding (member of Bauer Media Group) on the successful sale of its 100% subsidiary ProfisMS to R22 of Poland, a strategic buyer with strong growth prospects

WOOD COMPANY 2020
FINANCIAL ADVISER TO THE ACQUIRER



eterus
CAPITAL

has acquired a minority stake in



Confidential

Eterus Capital has invested in a fast-growing early-stage e-commerce company, **eyerim**, acquiring a minority stake. **Eyerim** is the eyewear e-commerce leader in Central and Eastern Europe

- Acted as a **financial adviser to the acquirer**
- WOOD & Co. was responsible for the management of the buy-side process, including the identification of the opportunity, the commercial negotiations and the negotiation of the transaction documentation

WOOD COMPANY 2020
FINANCIAL ADVISER TO THE ACQUIRER



eterus
CAPITAL

has acquired a minority stake in



Confidential

Eterus Capital has acquired a minority stake in a fast-growing SaaS company, **GroupSolver**. **GroupSolver** delivers real-time qualitative and quantitative insights through AI and crowd intelligence to clients such as Amazon, Adidas and Snapchat

- Acted as a **financial adviser to the acquirer**
- WOOD & Co. was responsible for the management of the buy-side process, including the identification of the opportunity, commercial negotiations and the negotiation of the transaction documentation

WOOD COMPANY 2020
IPO MANAGER



+ Pilulka
PHARMACY

Initial Public Offering
START Market of Prague Stock Exchange

EUR 11m

Initial public offering on Prague Stock Exchange's alternative market, named START, of a 29.0% stake in **Pilulka**, one of the most significant players consolidating the fragmented online and offline pharmacy markets in the CEE region

- Acted as an **IPO manager**
- WOOD & Co. executed the first ever IPO of an e-commerce company on Prague Stock Exchange and, at the same time, the biggest IPO on the START Market, which acts as a growth platform for smaller innovative companies under the Prague Stock Exchange

WOOD COMPANY 2019
FINANCIAL ADVISER TO THE SELLERS



Sygic

Acquisition of 70% stake in Sygic by



Confidential

Eurowag, the fastest-growing European mobility solutions provider, acquired a 70% stake in **Sygic**, one of the global leaders in mobile navigation and location-based services

- Acted as a **financial adviser to the sellers**
- WOOD & Co. was responsible for the management of the entire sell-side process, the negotiation of the transaction documentation and the design of the transaction structure, as well as additional mechanisms agreed between the sellers and the buyer

WOOD COMPANY 2021
GLOBAL COORDINATOR AND
JOINT BOOKRUNNER



Accelerated Bookbuild
Warsaw Stock
Exchange

EUR 21m

WOOD COMPANY 2021
CO-LEAD MANAGER



Share Capital Increase
ATHEX

EUR 800m

WOOD COMPANY 2021
INTERNATIONAL LEAD
MANAGER



Initial Public Offering
Borsa Istanbul

USD 101m

WOOD COMPANY 2021
CO-MANAGER



Share Capital Increase
ATHEX

EUR 1,380m

WOOD COMPANY 2021
SOLE FINANCIAL ADVISER
AND PLACEMENT AGENT



Strančice 6,25/23

Strančice Investments s.r.o., a member of
Genberg Group, issued bonds in order to
finance its residential development project
comprising 41 houses and 48 apartments in
Strančice, near Prague

CZK 23,000,000

WOOD COMPANY 2021
FINANCIAL ADVISER
TO THE BUYER



Biometan Energo a.s. is consolidating the
highly fragmented market and purchased
five biogas stations in the Czech Republic
with over 4MW installed capacity

Confidential

WOOD COMPANY 2020
SOLE FINANCIAL ADVISER
AND PLACEMENT AGENT



WOOD Biometan 5,25/25

WOOD Biometan Invest, a.s., issued bonds
to finance consolidation of the highly
fragmented market of biogas stations in
the Czech Republic by its subsidiary
Biometan Energo a.s.

CZK 150,000,000

WOOD COMPANY 2021
SOLE FINANCIAL ADVISER
AND PLACEMENT AGENT



City Home 5,25/25

City Home Invest III, s.r.o., a member of
City Home Group, issued bonds in order to
finance its unique project – purchase of
ideal ownership interests in real estate
properties in the Czech Republic

CZK 210,000,000

WOOD COMPANY 2021
SOLE FINANCIAL ADVISER
AND PLACEMENT AGENT



Jundrov II 6,50/23

MSI Finance I s.r.o., member of the MS -
INVEST Group issued corporate bonds to co-
finance its residential development project
comprising 34 single-family and row houses
located in Brno-Jundrov

CZK 35,000,000

WOOD COMPANY 2020
SOLE FINANCIAL ADVISER
AND PLACEMENT AGENT



Jundrov 6,50/23

MSI Finance I s.r.o., member of the MS -
INVEST Group issued corporate bonds to co-
finance its residential development project
comprising 34 single-family and row houses
located in Brno-Jundrov

CZK 58,000,000

WOOD COMPANY 2020
SOLE FINANCIAL ADVISER
AND PLACEMENT AGENT



City Home Invest III, s.r.o.

City Home Invest III, s.r.o., a member of
City Home Group, issued bonds in order to
finance its unique project – purchase of
ideal ownership interests in real estate
properties in the Czech Republic

CZK 210,000,000

WOOD COMPANY 2020
JOINT BOOKRUNNER




Accelerated Bookbuild
London Stock Exchange

EUR 21m

WOOD COMPANY 2020
JOINT BOOKRUNNER



Public Offering
Prague Stock Exchange

EUR 30-33m**

WOOD COMPANY 2020
JOINT GLOBAL COORDINATOR
AND JOINT BOOKRUNNER



OMV Petrom /
Fondul Proprietatea

Accelerated Bookbuild
Bucharest Stock Exchange

EUR 115m

WOOD COMPANY 2019
SOLE FINANCIAL ADVISER
AND PLACEMENT AGENT



Investiční Certifikát Pilulka PI

All-Star Holding Limited issued Pilulka PI
investment certificates. The proceeds were
used as a loan to select Pilulka Lékárny
shareholders as part of Pilulka's pre-IPO
capital increase.

CZK 30,000,000

WOOD COMPANY 2019
CO-LEAD MANAGER



Accelerated Bookbuilding
Ljubljana Stock Exchange
London Stock Exchange



SLOVENIAN SOVEREIGN HOLDING

EUR 109,000,000

WOOD COMPANY 2020
SOLE FINANCIAL ADVISER
AND PLACEMENT AGENT



DISCOVERY GROUP

DISCOVERY GROUP issued corporate bonds
to co-finance the acquisition of an SPV
owning a premium mixed-use commercial
real estate property located in Vodičkova
street, Prague 1

CZK 128,000,000

WOOD COMPANY 2019
SOLE FINANCIAL ADVISER
TO THE ACQUIRER
AND PLACEMENT AGENT



Greenline Kačerov

Acquisition of Greenline Kačerov, an office
building in Prague 4 with total leasable area
of 16,934 m², by WOOD & Co's SICAV fund
of qualified investors

Confidential

WOOD COMPANY 2019
SOLE FINANCIAL ADVISER
TO THE ACQUIRER
AND PLACEMENT AGENT



Krakov Shopping Mall

Acquisition of Centrum Krakov, a shopping
mall in Prague 8, comprised of more than
70 shops with total area of 14,500 m², by
WOOD & Co's SICAV fund of qualified
investors

Confidential

WOOD COMPANY 2019
FINANCIAL ADVISER
TO THE ACQUIRER



has acquired a minority stake in



Confidential

WOOD COMPANY 2019
FINANCIAL ADVISER TO THE
ACQUIRER



Macquarie Infrastructure and Real Assets
(MIRA)-led consortium increased its
shareholding in innogy Grid Holding from
49.96% to 100%



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The Company has prepared and published a prospectus (the "**Prospectus**") for the purposes of its IPO on the Prague Stock Exchange within the meaning of Article 2, point (d) of the Regulation (EU) 2017/1129 of the European Parliament and of the Council of 14 June 2017 on the prospectus to be published when securities are offered to the public or admitted to trading on a regulated market, and repealing Directive 2003/71/EC. The prospectus is available on the Company's website <http://www.woodspac.cz>

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